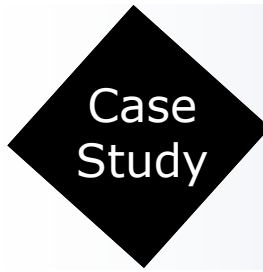




Archway
NETWORK PRINTING SOLUTIONS



**Colour Printing,
Booklet Finishing
and Document
Scanning**

Mencap Demand Quality Print, Affordability and Reliable Service From Their New Print Solution

When West Berkshire MenCap decided to upgrade the printing and copying machine for their mail fulfilment business, Link-Up, they knew a fast, reliable printer would be vital. A system that was capable of producing colour leaflets and booklets as well as flyers was needed. However, being a charity the solution had to be affordable as well as high quality.

Archway's Solution

Archway suggested and installed a Ricoh MP C2800, with a booklet stapling finisher. This gave Mencap the ability to handle medium to long runs of quality colour prints, as well as making booklets and leaflets. Archway linked the multifunctional device (MFD) to Mencap's network and enabled it to print, scan to file and or convert documents to pdfs.

To assist with budgeting Archway offered a fully inclusive service contract, billed one month in arrears.

Key Features

- **Quality colour printing**
- **Booklet/leaflet finishing**
- **Scan to file or convert to pdf**
- **Inclusive service package for easy budgeting**



Mencap considered several suppliers, all keen to provide the Link Up project with a printing and copying solution so, why did they select Archway?

Manager Jane Hall says 'Archway spent time getting to know Link Up and what our print requirements would be and matched us to the perfect machine. The attention Phil paid in getting to know our printing needs and his obvious expertise as an engineer was a contrast to other suppliers who were more salesy. I got the feeling that giving good customer service was genuinely important to him. This has proved to be true. When we had issues with printing a booklet, Phil came straight over and solved the problem in less than 15 seconds! The speed in which Archway are able to provide support is outstanding fantastic service.'

New Print Solution is Good for Customers and the Bottom Line

With the new print solution in place backed by Archway's customer support and maintenance services, Mencap are looking to the future with confidence. 'We know that we can offer our customers high quality, fast turnaround print and fulfilment that they will come back for time after time. I will be recommending Archway to everyone, as their prices and customer service are first class, second to none'

Call Archway today to find your perfect print and copy solution.

Tel: 01183 240 135 Email: sales@archwaybusiness.com

www.archwaybusiness.com

