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ARCHWAY BUSINESS SOLUTIONS CELEBRATES ITS 5TH ANNIVERSARY

Happy 5th anniversary to Archway Business Solutions Ltd, and a HUGE thank you to all our Clients!

To celebrate our 5th birthday we invited our clients to a late summer evening BBQ at the Great House in Sonning-on-Thames to say thank you for all their support. The evening was a fantastic success and complete with magician, we are very pleased that everyone had a great time. The feedback has been amazing with thanks for our generosity and the opportunity to network with local businesses.

So here we are; another day in the life of Archway, Berkshire's most dynamic photocopier service company. We are flexible in our approach to our clients and are proud to work with a positive and a can do attitude. Recently a local school called us to remove a paper jam from their office copier. As Archway is fully aware that the office copier is the heart of the operations at the school, we made sure that their call was responded to in under an hour. The school were delighted with the care and attention and christened us their "Copier Angel". "You always know when we need you and resolve all our issues, you are like a Copier Angel!". I must admit that this is the first time I have been called this, but what a great recommendation!

Trust is at the heart of our business. We are trusted by our clients to provide a speedy, efficient and economical service. They know that above all we will keep their machines working and provide the best solutions for them. Old fashioned trust goes a long way in our business as it really is the foundation of the relationships we hold with our clients.

Along with spending time developing and valuing key relationships our ethos is to say yes to our clients, respond quickly to service calls and resolving issues with minimum fuss. Whether it's a machine paper jam or the driver set up of new lap top, it is all included in our service. We like to be considered as part of the office team, as we know that team work gets the best long term results.

Technology is always changing, it is a simple truth, it is how you incorporate this technology into your work flow, which separates the innovators from the rest. To ensure Archway leads with continuous innovation and best class service; I am always seeking new ways to embrace new technology which will benefit the solutions for our clients. I do enjoy working with all types of clients, those who

are on the forefront of technology using their Multifunctional Device, as well as those who just want a copier! We support Windows and Mac systems, and work closely with IT teams whether they are in house or out sourced to find solutions to any problems that arise.

Colour Management is always at the forefront of new technology, whether you need a printer profiled or a complete colour managed work flow, we have the latest technology to achieve this and some of the most innovative solutions. This could save your company thousands if you approve the wrong coloured proof, on an uncalibrated monitor. It's important that companies set up a colour work flow which will suit their business.

We at Archway Business Solutions encourage you to ask yourselves; Is good enough really your best option? And does your existing support company offer the best as supposed to just good enough?

Phil Johnson, Managing Director
Archway Business Solutions Ltd - Committed to exceeding your service expectations